Stay ahead of cybercriminals with secure data and reliable threat intelligence

# Security Driven Networking

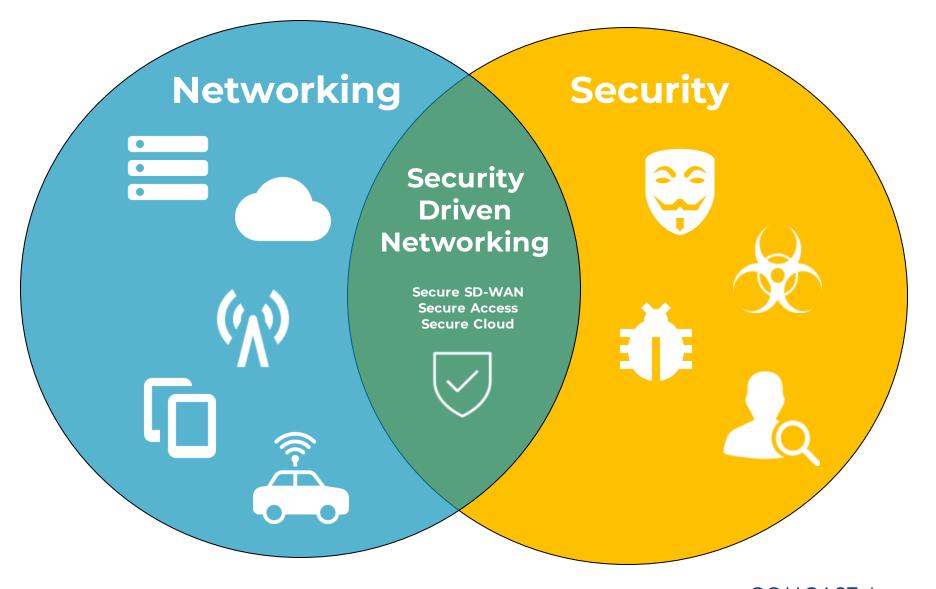


Michael Long
Director Solutions
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COMCAST **BUSINESS** 

**MASERGY** 

## **Security-Driven Networking**





## **Five Critical Network Elements**

Planning and Design

Access Control and Segmentation

Consistent Protection for Workflows and Applications

The Expanding Perimeter

Branch Offices and Secure SD-WAN



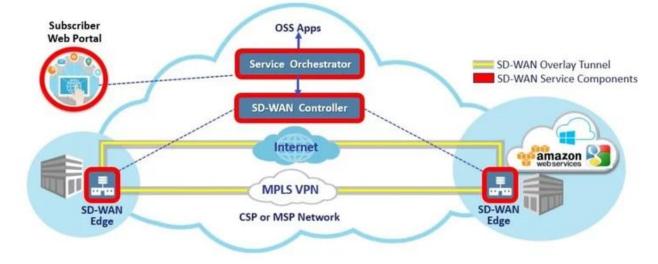
## What is SD-WAN?

What is SDWAN (or Software-Defined WAN)? It's a <u>software-defined wide area</u> <u>network (SDWAN)</u>, is a network that is abstracted from its hardware, creating a virtualized network overlay. It is an application of <u>software-defined networking (SDN)</u>.

It relies on five central components:

- Edge connectivity abstraction
- WAN virtualization
- Centralized management
- Elastic traffic management
- Transport Agnostic

#### **SD-WAN Service Components**







High-speed train service transports almost 10 million passengers annually across Europe

# Powering a digital customer experience from the cloud

#### **CHALLENGES**

Managing a multi-cloud environment

Securing connectivity between offices, ticket kiosks, and AWS

Protecting against security attacks and adhering to regulatory requirements

#### **RESULTS**

- Improved application performance and visibility for critical booking services
- Bandwidth adjusts in real time as needs change
- Enhanced the customer experience and improved security posture



Integrated security services discover and address security threats



Time-to-threat-detection is faster than what the internal IT team could do on their own





## Managing assets reliably, globally

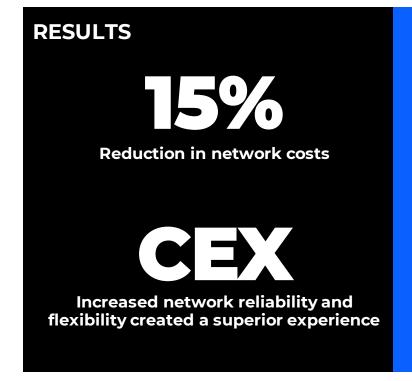
Asset management company needed a network to support global real estate and equity services

#### **CHALLENGES**

Faltering network performance and billing problems

Painful experience with previous Tier 1 carrier service

Needed a global, low-latency, QoS-enabled network at a reasonable cost from a financially stable provider



"We didn't know we had better options until we found Masergy. They went above and beyond to ensure perfect last-mile connectivity for our Europe and APAC locations."

CTO at Hudson Advisors





French provider of secure electronic financial transactions with over 88 offices globally was challenged by a growth plan to double the size of the company

## Doubled the size of the company without stressing the network

"Now, we are quicker to deliver what we want. The cloud solution can push different policies on different SD-WAN boxes. If tomorrow I need to draw up some access, Masergy will do it all."

CIO at Ingenico

#### **RESULTS**

- Built a hybrid network to support company growth and cloud-first strategy
- Consolidated multiple network service contracts to one platform and partner
- Improved security with globally consistent policies

40% **Cost savings** 

30% Increase in bandwidth



## Investment services via video

One of the largest allocators of private equity capital in the world with offices across four continents

#### **RESULTS**

Enhanced high-definition video conferencing with SD-network and service guarantees

Reduced the need for travel, saving time and money

Four-digit dialing among all global offices saves tens of thousands of dollars every year

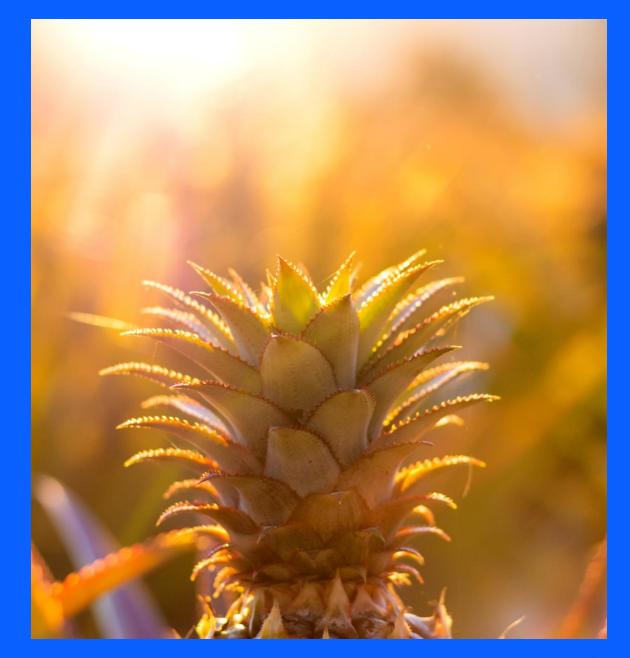
"Masergy lives up to its reputation of top-notch customer service. They were chosen because of the reliability and performance of its global network, which has been fantastic. If we have a video call with a client in Hong Kong, we can always rely on a flawless experience."

VP of IT at Hamilton Lane

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"With Masergy, I don't recall one instance where we were down hard at any of our sites."





## The Takeaway

- Cloud Migration Security First
- End Points Security First
- Network Security First
- Personnel Security First





## Powering Possibilities<sup>™</sup>

#### **Need more information, contact:**

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